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Balanced Business with Galaniuk Law

German small and mid-sized enterprises engineer their products and processes extremely well. These “Made in Germany” traits make them a formidable partner in international and US-German trade. However, success overseas requires guidance from competent international counsel. Choosing the right law firm for international matters is thus paramount.

The case for selecting Galaniuk Law is exceptionally strong: Its principal Carlos H. Galaniuk is a licensed German Rechtsanwalt, US-Attorney at law (Fla.) and English Solicitor. He was born and raised bilingually in the USA and has both US & German citizenship. Attorney Galaniuk holds business and law degrees from the Uni. of Florida, an LL.M. from the Uni. of Frankfurt/M, and 20 years of professional experience in US and German business and law. His commercial law firm experience (incl. big law) is augmented by a unique skill-set gained from years in finance and M&A as an investment banker and in industry as a strategic consultant.

Carlos Galaniuk understands many of the concerns and pitfalls companies may face when crossing the Atlantic. A recurring concern of the German Mittelstand is that the US legal system might be gamed against them. The American-casual advisory style may lead to unexpected expenses as important details are overlooked. Alternatively, one might be sold an oversized solution and later discover that a more tailored approach would have worked better.

Galaniuk Law takes a different approach. Rechtsanwalt Galaniuk’s work method strikes a synthesized balance between German order and systemization and American business pragmatism. Attorney Galaniuk speaks with native fluency to both Germans and Americans in their respective language and terminology. He quickly grasps the client’s organization, project strategy, economics and the materiality of pertinent risks. The firm sheds light on the conditions and principles in the host jurisdiction via reference to analogous or differentiating principles from the home jurisdiction. Clients are hence enabled and served in a cost efficient manner. Only a law firm with deep natural roots in both jurisdictions can advise in this manner. Galaniuk Law is such a firm.

In short, Galaniuk Law is the right selection for international matters regarding business law advisory, contracts, commercial transactions and company law.

▶ ABOUT THE COMPANY

Galaniuk Law focuses on German-American commercial matters for small and mid-sized enterprises. Practicing in both German and US jurisdictions and their interfaces, the firm excels in structuring, contracts, commercial, corporate and finance related matters.

**Galaniuk
Law**



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