

Raytheon



WHO WE ARE



- A technology and innovation leader specializing in defense, homeland security and other government markets throughout the world
- 2010 net sales: \$25 billion
72,000 employees worldwide
- Headquarters: Waltham, Massachusetts

» *A global leader in technology and innovation*

Raytheon

Raytheon is a leading technology and innovation company that consistently provides innovative solutions, service and Mission Support to our global customers. Customer success is our mission.



WHAT WE DO

Our innovative, effective technologies, CMMI excellence and trusted relationships provide our customers with Mission Assurance performance for their changing operational needs. At Raytheon, promises made are promises kept.

- Our core market capabilities in Sensing, Effects, C3I and Mission Support help us meet the needs of our customers today and their evolving needs of the future.

Proof Points: Raytheon's world-class talent — 72,000 employees operating around the globe — has a unique understanding of mission requirements and how to apply advanced technology with speed and agility to give our customers a distinct operational advantage.

- Brand values: People, Integrity, Customer Commitment, Product & Service Excellence, Mission Assurance.

» ***Proven performance***

Raytheon

Business Leadership Team



Chairman and CEO
Bill Swanson



**Integrated
Defense Systems**
Tom Kennedy



**Intelligence and
Information
Systems**
Lynn Dugle



Missile Systems
Taylor Lawrence



**Network Centric
Systems**
Daniel Crowley

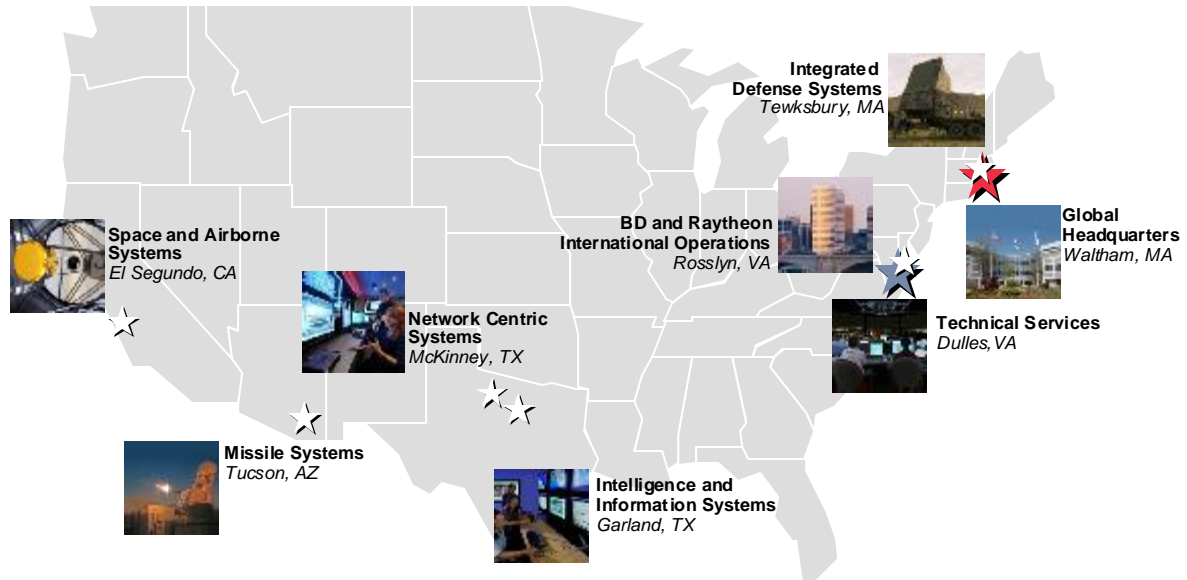


**Space and
Airborne Systems**
Rick Yuse



**Technical
Services**
John Harris

Raytheon Business Headquarters



» 72,000 employees; 2010 net sales: \$25 billion

Raytheon



INTEGRATED DEFENSE SYSTEMS

Thomas A. Kennedy
President

2010 Net Sales: \$5.5B
Employees: 14,800
HQ: Tewksbury, MA



Integrated naval, missile and air defense, domain awareness systems, and homeland security solutions

- Patriot Air Defense System
(New sales & upgrades worldwide)
- Ballistic Missile Defense
(e.g. AN/TPY-2 radar)
- Integrated Air & Missile Defense
- Phased Adaptive Approach



» **Leader in global capabilities integration providing affordable integrated solutions**

Raytheon



INTELLIGENCE AND INFORMATION SYSTEMS

Lynn A. Dugle
President

2010 Net Sales: \$2.8B
Employees: 8,200
HQ: Garland, TX



Information and intelligence solutions for intelligence, military and federal communities

- Cybersecurity
- Intelligence, surveillance and reconnaissance
- Environmental
- ISR Ground Stations
- Mission Support
- Civil & border security (API, PNR)



» *Leading intelligence and information solutions for a global customer base*

Raytheon



MISSILE SYSTEMS

Taylor W. Lawrence
President

2010 Net Sales: \$5.7B
Employees: 12,400
HQ: Tucson, AZ



Advanced missile systems and solutions for the armed forces of the U.S. and allied nations

- Air Warfare Systems (AMRAAM, HARM, EP II)
- Missile Defense (SM-3)
- Land Combat (Stinger, Excalibur)
- Naval Weapon Systems (RAM, ESSM, SM-2)
- Directed Energy
- Advanced Programs



» *Developer and supplier of innovative weapon solutions*

Raytheon



NETWORK CENTRIC SYSTEMS

Daniel J. Crowley
President

2010 Net Sales: \$4.9B
Employees: 13,100
HQ: McKinney, TX



Net-centric solutions for
sensing, command and
control, communications,
air traffic management
and homeland security

- Command and Control
(GIADS, ACCS,
ALTBMD)
- Air Traffic Management
- Security Solutions and
Transportation
- Communications



» *Networked decision solutions through world-class technology and people*

Raytheon



SPACE AND AIRBORNE SYSTEMS

Richard R. Yuse
President

2010 Net Sales: \$4.8B
Employees: 11,900
HQ: El Segundo, CA



Integrated sensing
solutions for advanced
applications in aviation
and space technology

- Tactical Airborne Radars (AESA)
- Electronic Warfare Systems
- Intelligence, Surveillance and Reconnaissance (sensor suites for GlobalHawk, Predator UAVs)
- Integrated Aircraft Solutions (ASTOR)



» *World leader in integrated sensor systems for space and airborne missions*

Raytheon



TECHNICAL SERVICES

John D. Harris II
President

2010 Net Sales: \$3.5B
Employees: 10,000
HQ: Dulles, VA



Mission Support, integrated training solutions, range operations, engineering services

- Global Training Solutions
- Warfighter FOCUS program for U.S. Army
- Automotive training programs
- Customized Engineering and Depot Support



» ***Critical services and innovative solutions for Mission Support***

Raytheon

Raytheon in Germany

Raytheon International, Inc.
Bonn
Corporate Representation



Raytheon Professional
Services GmbH
Rüsselsheim



DRM, Überlingen



Raytheon Anschütz GmbH
Kiel



Raytheon Deutschland GmbH
Freising



COMLOG, Schrobenhausen



» **Over 800 German employees; 3 companies; 2 Joint Ventures**

Raytheon



RAYTHEON Anschütz GmbH

Dr. Lüder Hogrefe
Managing Director

Employees: 550
HQ: Kiel



Raytheon Anschütz
provides products, systems,
customer specific solutions
& whole Life Cycle Support
to more than 1300
international commercial
and naval customers

- Integrated Navigation Systems
- Tailor made systems for navigation, control & monitoring
- Intelligent Bridge Control Systems
- Border Security



» *Raytheon Anschütz is a world leader in navigation equipment*

Raytheon



RAYTHEON Deutschland GmbH

Andreas Radermacher
Managing Director

Employees: 41
HQ: Freising



Raytheon Deutschland
supports the military
customer with concept
development, design, build,
test and service for high
quality products

- APS-137 radar for German P3-C ORION fleet
- ELS for TORNADO
- Advanced Receiver Development
- Certified supplier for the military aircraft industry



» *High quality product solutions and services for our customers*

Raytheon



RAYTHEON Professional Services

Mark Oliver
Managing Director

Employees: 106 (310)
HQ: Rüsselsheim



Raytheon Professional Services develops, designs and delivers integrated training solutions and range operations

- Support where training expertise is required
- Virtual, constructive and live training
- Capabilities spanning the full learning cycle
- Foundation of 7 decades in training
- Customized Training Solutions



» *Proven integrated training solutions at reduced costs*

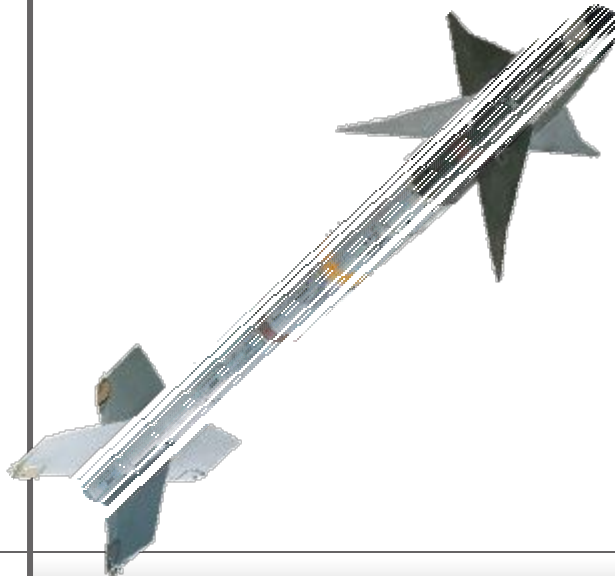
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Diehl Raytheon Missile Systems

Stefan Eckert & Bob Kayne
Managing Directors

HQ: Überlingen



German Joint Venture
company with ability to
operate throughout the world

- Sidewinder AIM-9L/M
- AMRAAM
- Enhanced Paveway
- Joint Marketing activities
- Integrated Logistic Support
- Maintenance



» ***Strong transatlantic partnership between Diehl and Raytheon***

Raytheon



COMLOG Joint Venture

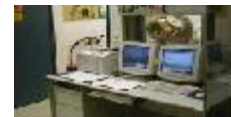
Dr. Karl Niederhofer & Mike Fletcher
Managing Directors

HQ: Schrobenhausen



Comlog was created to provide logistics support and maintenance activities for Patriot Missiles and to manage and operate related facilities

- Recertification
- Surveillance Testing
- Upgrades
- Field Return Repairs
- Operaton of Patriot Missile Maintenance Facility (PMF3)



» *Joint Venture to support Patriot systems throughout the world*

Raytheon



RAM Successful Transatlantic Cooperation



Successful Transatlantic cooperative program between U.S. and German industry for missile co-development and co-production:

- Over 30 years of successful US / GE cooperation
- 3400 missiles and 180 launchers deployed on more than 100 ships internationally
- Block 2 development MoU signed



» *RAM – A good example of a multi-year successful cooperation!*

Raytheon